



Art Glasgow
Senior Vice President
and General Manager
Ingenix

Connect. Simplify. Save.

Ingenix offers a comprehensive connectivity and claims suite for providers and payers

The stimulus package will help hospitals and physicians improve their health care information technology by implementing electronic health records (EHR).

“But EHR adoption is just one piece of the puzzle,” says Art Glasgow, Senior Vice President and General Manager, Ingenix. “The stimulus funds are now available to solve some of the problems that have plagued the health care industry for years.” For example, claims inefficiencies that cost the U.S. health care system more than \$150 billion per year, according to a recent review by The Lewin Group.

Ingenix tackles these challenges head-on. “EDI is like a highway on which providers and payers interact,” explains Glasgow. “Ingenix facilitates closer relationships for health care constituents by providing comprehensive revenue and payment cycle management products and services integrated with our connectivity tools.” Incorporating EDI into the cycle provides both automation and transparency, reducing errors and complexity.

Ingenix builds platforms to support connectivity with EHRs, HIEs, and other clinical systems to create one integrated claims stream that helps reduce friction within the system and improves relationships between payers and providers. Ingenix consultants lend insight and analysis to help clients optimize their technology suite and business processes. “All of this is under one roof, eliminating the need to engage with multiple vendors to achieve claims integrity,” says Glasgow.

The Ingenix suite includes:

CONNECTIVITY

- **Connectivity Director** enables payers to connect directly with providers and other trading partners.
- **Transaction Manager™** helps providers manage direct payer and clearinghouse connections.
- **Transaction Exchange** national clearinghouse for providers and payers.

PAYMENT ACCURACY

- **Subrogation Services** identify and recover payments for accident-related medical and disability expenses.
- **Fraud Services** prospective and retrospective tools and services help identify, prevent, and recover payments due to fraud and abuse.
- **Claims Services** powerful reporting and claims analysis tools automate and streamline the claims resolution process.

HIPAA 5010

- **Claredi® Classic** tests and certifies 5010/4010A1 provider and payer transactions.
- **Faciledi®** in-stream validation and routing engine for inbound and outbound transactions.
- **Ingenix Consulting Services** help simplify compliance with 5010 standards, minimizing costs and business disruption.

EHR

- **Caretracker™** CCHIT®-certified, web-based EMR and practice management solution facilitates safe and secure transmission of EHRs.

Ingenix, one of the nation’s largest health care information technology companies, recently acquired AIM Healthcare Services, Inc.— a critical mediator between payers and providers, automating existing processes to reduce costs and prevent underpayments, overpayments, credit balances, and denials.

“For the past 25 years we have had a singular focus on the health care industry. We use the tools we build. Our HIPAA 5010 products are the building blocks that others use as a cornerstone to the transition. Where others see switching to 5010 standards as a burden, we see it as an opportunity, because providing connectivity is our heritage,” says Glasgow. •

INGENIX®

Ingenix
12125 Technology Drive
Eden Prairie, MN 55344
(800) 765-6034
www.ingenix.com

Information is
being ready *before* the deadline.

2008 2009 2010 2011 2012



Will you be ready to make the switch to HIPAA 5010 transaction standards on time? Ingenix Claredi Classic® pre-production transaction testing / certification solution and Faciledi® high-performance transaction validation can facilitate readiness. These software solutions, combined with our consulting expertise, are ready to assist your system and process migration. We helped you with 4010, we can help you again.

- Identify 4010A1-to-5010 gaps
- Develop a migration plan
- Identify active beta testing partners through our clearinghouse and product users
- Coordinate and manage direct connections with trading partners throughout the transition
- Establish a comprehensive, manageable and effective testing methodology
- Use new business processes to your advantage
- Provide 5010 business and technical education

For more information on how Ingenix can help you turn the 5010 mandate into an opportunity to improve operations, contact us today at (800) 765-6807 or visit us at www.5010prepared.com.